

Message Text

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ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 PA-02 PRS-01 /018 W

----- 127468

P 180714Z MAR 74

FM AMEMBASSY TAIPEI

TO USIA WASHDC PRIORITY

INFO SECSTATE WASHDC PRIORITY 1230

USDOC WASHDC PRIORITY

UNCLAS TAIPEI 1660

USIAC

FOR: IPS, IBS

E.O. 11652: N/A

TAGS: BEXP, OVIP, TW

SUBJECT: TABOR VISIT

1. FOLLOWING IS TEXT OF A STATEMENT AS PREPARED FOR DELIVERY
BY UNDER SECRETARY OF COMMERCE JOHN K. TABOR AT THE OPENING
OF THE NEW U.S. TRADE CENTER IN TAIPEI MARCH 18:

2. (BEGIN TEXT) THIS IS AN AUSPICIOUS OCCASION FOR BOTH
THE UNITED STATES AND THE REPUBLIC OF CHINA, AND ONE THAT
I FEEL SERVES AS STILL ANOTHER EXAMPLE OF THE CLOSE TIES
AND COOPERATIVE SPIRIT THAT HAVE MARKED THE RELATIONS
BETWEEN OUR TWO COUNTRIES. THE SECRETARY OF COMMERCE,
FREDERICK B. DENT, WITH WHOM MANY OF YOU MET DURING HIS
VISIT HERE LAST JULY, HAS ASKED ME TO EXTEND HIS GREETINGS
AND HIS BEST WISHES FOR THE SUCCESS OF THIS VENTURE.
SECRETARY DENT IS CONFIDENT ABOUT THE OPPORTUNITIES THAT
EXIST FOR INCREASED TRADE IN THIS PART OF THE WORLD.

3. THE NEW U.S. TRADE CENTER WE ARE DEDICATING HERE
TODAY IS THE 14TH TRADE CENTER WE HAVE ESTABLISHED AROUND
THE WORLD TO PROMOTE THE SALE OF AMERICAN GOODS, THE VARIETY
AND QUALITY OF WHICH YOU WILL HAVE AN OPPORTUNITY TO VIEW
SHORTLY.

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4. THE OPENING HERE IN TAIPEI OF THIS CENTER IS INDICATIVE OF THE IMPORTANCE ATTACHED TO THE LARGE AND GROWING TAIWAN MARKET BY U.S. SUPPLIERS.

5. THIS IS AN ONGOING FACILITY DESIGNED TO BRING THE CHINESE BUYER AND THE U.S. SUPPLIER TOGETHER NOT JUST ONCE OR TWICE A YEAR BUT CONSTANTLY THROUGH THE USE OF THE CONFERENCE ROOMS, THE LIBRARY, THE SEMINAR ROOM AND THE EXHIBITION HALL WITH ITS 10,000 SQUARE FEET OF EXHIBIT SPACE.

6. THIS DEDICATION TAKES PLACE AT A TIME THAT HAS SEEN REMARKABLE GROWTH IN TRADE INVOLVING OUR COUNTRIES. IN 1973, U.S. EXPORTS TO TAIWAN INCREASED 86 PERCENT OVER THE PREVIOUS YEAR, REACHING \$1.2 BILLION TO SURPASS THE BILLION DOLLAR MARK FOR THE FIRST TIME. SUCH EXPANSION REVERSES THE TREND OF A RAPIDLY GROWING U.S. BILATERAL TRADE DEFICIT. THIS IS DUE IN PART TO THE INCREASED COMPETITIVENESS OF U.S. GOODS ON THE WORLD MARKET AND IN PART TO THE INITIATIVES TAKEN BY THE GOVERNMENT OF THE REPUBLIC OF CHINA TO INCREASE IMPORTS FROM THE UNITED STATES.

7. THIS CENTER SHOULD GO FAR TOWARD BRINGING THE GROWING TRADE BETWEEN OUR TWO COUNTRIES INTO BALANCE THROUGH THE EXPANSION OF U.S. EXPORTS RATHER THAN THE LIMITATION OF REPUBLIC OF CHINA IMPORTS.

8. PRESIDENT NIXON IS COMMITTED TO A COURSE OF EXPANDED AND FREER WORLD TRADE. AS HE NOTED, WE HAVE ENTERED A NEW ERA THAT IS "ONE OF GROWING ECONOMIC INTERDEPENDENCE, SHARED ECONOMIC LEADERSHIP AND DRAMATIC ECONOMIC CHANGE."

9. THIS CENTER IS AN EXAMPLE OF THAT GROWING CHANGE, INTERDEPENDENCE AND SHARED ECONOMIC LEADERSHIP. IT SHOULD CONTRIBUTE GREATLY TO BRINGING TO TAIWAN THE LATEST AND MOST ADVANCED AMERICAN PRODUCTS THAT WILL ASSIST IN THE FURTHER DEVELOPMENT OF YOUR RAPIDLY EXPANDING ECONOMY.

10. TRADE CENTERS ARE ANOTHER CORNERSTONE IN THE STRUCTURE OF PEACE, A DRUABLE STRUCTURE OF PEACE WE ARE ERECTING

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IN THE WORLD THAT PRESIDENT NIXON ENVISIONS AS SOMETHING "FROM WHICH ALL NATIONS CAN BENEFIT AND IN WHICH ALL NATIONS HAVE A STAKE." THANK YOU. (END TEXT).
CLARKE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TAIPEI01660
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740334/aaaabgbn.tel
Line Count: 111
Locator: TEXT ON-LINE
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 15 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 JUL 2002 by elbezefj>; APPROVED <10 DEC 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TABOR VISIT
TAGS: BEXP, OVIP, TW
To: USIA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005